

TARIC, S.A.

References in relation with

- Consultancy Projects regarding Trade policy, Design & Development of software tools for Customs Management and related training courses
- Training courses on Customs Management for national & international public & private sectors

TARIC, S.A. in brief

TARIC S.A. is an independent firm created in **1987** which forms part of Grupo Taric. From its inception, the company has been closely associated with the implementation of information technologies in the field of foreign trade. The provision of services and efficient solutions for trade operators in a context of frequent changes, as a result of the integration of Spain in the today's European Union, was one of the very first activities of the company. At present, TARIC provides a wide range of software solutions to manage information on customs tariffs and import-export procedures to more than two thousand Spanish companies and other international, private and public, institutions.

Main Areas of Expertise

TARIC, S.A. has a proven track record in the design and development of software tools to handle information related to international trade rules and regulations and has developed the insight and know-how to deal with regulatory content and complex data that require frequent updating. The company has also been a pioneer in the design and development of *user friendly* IT solutions to manage this type of information. On **1989**, this firm launched *dbTaric*, the first database available in Europe containing the **European Common Customs Tariff** and other relevant data for import-export operations.

TARIC, S.A. provides services in five main areas:

- Design and development of standard software applications to manage Customs Tariff information and import-export procedures for private companies.
- Consultancy services and development of tailor-made solutions for private companies and Government Departments in the field of international trade and Customs management.
- Consultancy projects for private companies and Technical Assistance projects for developing countries funded by international organisations and Government agencies.
- Book publishing. Taric, SA publishes specialised books on foreign trade, customs procedures and related legislation.
- Training. Specialised training about Taric, SA's expertise areas: Classification of goods, Origin of goods, Customs Valuation, Customs Management, Taxation in Cross-border Operations...

After more than 25 years of experience, the company has developed a very unique approach, bringing together the expertise of specialised consultants in cross border trade operations with the focus on information technologies provided by a highly qualified team of experts.

MAIN PRODUCTS

Design and development of Software Programmes and tools to manage foreign trade operations and document compliance ¹

DBTARIC/EUDBTARIC

A *user-friendly* database available in Spanish and English, which contains the European Integrated Tariff and other information necessary to deal with import and export operations in the EU, linked to Taric codes.

INTRAST

Management of Intrastat monthly statistical declaration and VAT in intra-Community operations. Optional module available for data import/export, to integrate it with other applications for accounting, billing.

DUATARIC

Software for management and presentation of customs declarations (Single Administrative Document – SAD) over the Internet: Management features: templates, automatic calculations, reporting, validation mechanisms, integrated with dbTaric, control of guarantees and payments to Customs, integration with other management applications...

DBTARIC AND DUATARIC FOR CANARY ISLANDS

Specific version of dbTaric and duaTaric including data regarding the specific tax regime applicable in the Canary Islands.

netTARIC

The European Integrated Tariff available in Internet, in English and Spanish languages.

LegisTaric

First online database on customs and international trade legislation

TARICTRADE

Database designed to provide analysis and reports on trade statistics between Spain and the rest of the world.

TransTaric

Complete ERP software for trade forwarders.

TaricTDS

Software to manage and declare Entry and Exit Summary declarations (ENS and EXS), marketing standards inspection declarations (SOIVRE) and Temporary Storage Summary declarations (DSDT)

¹ All the programmes are permanently updated. Moreover, clients of Taric S.A. have access to a "Content Helpdesk Service" providing assistance in relation with contents and legislation and to a "IT Helpdesk Service" which gives support to users of applications for document and process management (SAD, NCTS, ENS, EXS ...)

IT SOLUTIONS PROJECTS FOR FOREIGN TRADE OPERATIONS	Design & Development of software tools for trade-related information. Trade & Investment Promotion
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■ Project: ***EurTradeNet***. TEN TELECOM Programme of the EU Commission (DG Information Society) (2001-2002)

EurTradeNet was a project for the analysis and appraisal of the implementation of new technologies to cross-border trade operations in Europe. One of the main goals was the definition of an Internet-based platform (EurTradeNet Internet-Services, or ETNIS) that plans to offer a global service in a collaborative environment to the different agents involved in European foreign trade operations, mainly centred on transits.

The project was promoted by a consortium of specialised firms and co-funded by the European Commission through the Ten-Telecom program of the *Information Society* DG.

Tasks: Taric, S.A. was in charge of conducting the analysis of the current situation regarding customs procedures and the evaluation of the feasibility terms to develop this type of project, taking into account the processes and needs of trade operators and customs administrations.

■ ***PortIC***, Telematic Service of Barcelona Port – Technological Suppliers

PortIC originated from the Port Authority of Barcelona initiative, with the support and commitment of the private companies of the Port Community, which are represented in the share holding by its Associations. This project implies the operative reengineering and documentary of the sector, and all the organisations and groups in the logistical process of the Port of Barcelona are represented.

The mission of PortIC, in the initial stage, was based on the integration of the components of the Port Community of Barcelona into a whole work environment through the new technologies applied to the commercial transactions and the exchange of information and documentation. The objectives were to achieve a synergetic effect that reverse in benefit of all its members, including the final importers and exporters who were receiving service. PortIC developed systems based on mixed technologies EDI-Internet, which facilitated the access to exchange systems in distributed environments, in a simple and economic way, in order to incorporate all the members of this community.

Taric, as a technological supplier, provided its know-how and IT systems regarding Tariffs and Customs information management and Exchange of Customs Declarations.

■ **InfoPort, Telematic Service of Valencia Port – Technological Suppliers**

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■ **Project: Business Mission of Hungarian Manufacturers of the Medical and Laboratory Equipment to Spain and Portugal. Within the framework of the Medical and Laboratory Equipment Export Marketing Programme of ITD Hungary (2000 – Funding: EU Commission)**

Taric was in charge of the management and organisation in both countries. The project involved identification of Portuguese and Spanish suitable potential business partners for each Hungarian company, elaboration of personalised information for the counterparts and handling of contacts with the decision makers.

■ **Project: Organisation of a Market Development Programme in Spain for Slovenian Companies (1999 – Funding: Ministry of Economic Relations and Development Republic of Slovenia)**

The project consisted of:

- A Seminar held in Ljubljana: Design of contents and provision of specialised speakers
- A Trade Mission of 17 Slovenian companies to Spain: TARIC was also in charge of the global management of the Trade Mission, including advise in the selection of participants, elaboration of a market survey for each company, search and handling of contacts with Spanish potential partners, co-ordination of agendas and logistics, briefing to participants, etc..

■ **Project: Evaluation and Identification Missions in Central American countries to assess the implementation of EUROTRACE. Seminar for the Government officials involved in the elaboration of foreign trade statistics (1998 – Funding: EU Commission)**

EUROTRACE is an EU information system designed for Government Departments in charge of managing data related to foreign trade flows and trade statistics. Main tasks of the project:

- An evaluation of the implementation of *EUROTRACE* in some countries (Costa Rica, Honduras y El Salvador)
- A study to assess the situation and technical needs in order to consider the introduction of *EUROTRACE* in Guatemala Nicaragua and Panama.
- A training Seminar for the government officials of the six countries in collaboration with CESD-Madrid (*Centro Europeo para la Formación de Estadísticos de Países en Desarrollo*)

■ **Project: Software programme for Trade negotiations between the European Union and South Africa (1997 – Funding: EU Commission - DG External Relations)**

Study on tariff negotiations between the European Union and South Africa. Design and development of a *user friendly* software programme containing the tariff data and trade statistics

from both origins. The objective was to count with an effective tool to evaluate the impact of the different scenarios that may arise during the negotiation process.

■ **Project: Organisation of an Investment Promotion Programme in Spain for The Hungarian Investment and Trade Development Agency (ITD Hungary) (1997 – Funding: EU Commission)**

Project management and organisation of two seminars in Madrid and Barcelona, including selection and co-ordination of speakers, contacts with trade associations, institutions and opinion leaders of the business community. Elaboration of mailing list, media relations, and supervision of logistics. The main goal was to attract greenfield investment and to promote joint ventures between Hungarian and Spanish companies.

■ **Project: Supply of a Software programme containing the Integrated Tariff of the European Community (Taric) in English and Training Course in the basic concepts of the EU trade policy (1997 – Funding: Czech Trade)**

The course was specifically designed to meet the needs of the professionals of Czech Trade in charge of providing assistance and information to the private sector. It covered the basic instruments of trade policy in the European Union and hands-on training for an efficient use of the database.

■ **Project: Monitoring of EU regulations and agreements regarding trade with third countries (1997/1999 – Funding: Spanish Institute for Foreign Trade - ICEX)**

Elaboration and follow up of a monthly summary of EU regulations in relation to exports and trade agreements with third countries for a magazine published by ICEX.

CONSULTANCY PROJECTS	Trade Policy. Provision of information
	Design & Development of software tools and training courses on trade-related information

- Project: **(On going) Supply to the European Commission's Export Helpdesk database of the contents included in the section *Requirements and Taxes* (2013/2015, 2010/2012 and 2007/2009)**

From January 2007, Taric, S.A. is the only responsible for the elaboration and supply of the EU content files and the files corresponding to the 28 Member States, the procurement of the linkage to CN codes, as well as the general supervision and update of contents. (<http://exporthelp.europa.eu>)

- **Assessment for the implementation of (Customs) Single Window system in the Port of Vigo (Spain) (2013)**

In 2013, Taric analysed the current problems in the Port of Vigo due to the lack of coordination among the different bodies involved in controls at border crossing points. Taric participated in high-level technical workshops with the Government agencies involved in order to draft a report on the feasibility and logistics of the implementation of the Single Window system. The aim of this report was to support the Port of Vigo to become a Pilot Port for the implementation of the Single Window in Spain.

- Project: **Supply to the Commission's Expanding Export Helpdesk for Developing Countries of the contents included in the section *Requirements and Taxes* (2004/2006)**

The contract was awarded to the consortium Taric, S.A. – Mendel Verlag. Taric, S.A. acted as the leader of the consortia and was responsible for Project managements, conception and design (of databases and data collection methodology), elaboration of EU contents files and linkage to CN codes.

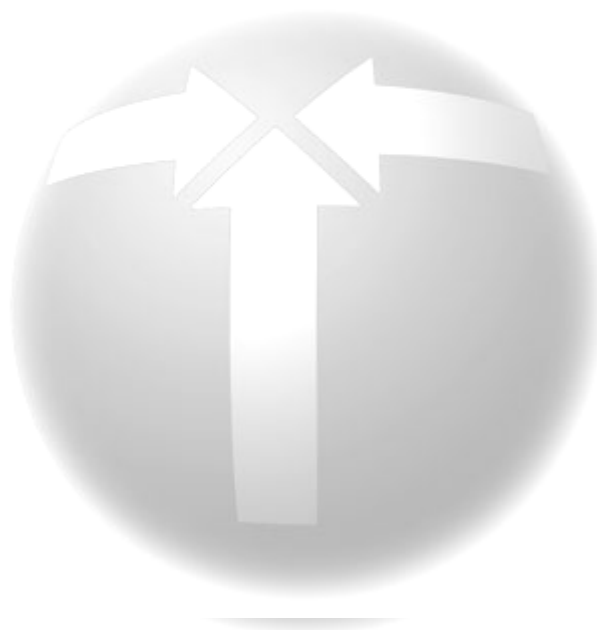
- Project: ***Development of EC compatible national management information system in Customs for the Slovak Republic (EUROPEAID-PHARE) (2004).***

The contract was awarded to the consortium Hewlett Packard Slovakia s.r.o.- Taric, S.A., and Taric provided expertise, insight an general assistance in specialised matters in relation with EU framework legislation and customs processes.

- Project: **Supply of the data corresponding to Argentina and Uruguay for the *Exporters' Guide to Import Formalities of the Market Access Database* (European Commission – DG Trade) (2000/2004)**

- Project: **Supply of a Software programme containing the Integrated Tariff of the European Community (Taric) in English and Training Course in the basic concepts of the EU trade policy (1997)**

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TRAINING COURSES	Standard/regulated training
	Short courses/Seminars
	Tailor-made courses (in company)

■ Standard training

Regulated training on Customs Management and Authorised Economic Operator (AEO) Certification

From 2009, Taric and Mutuality of Customs Personnel (Customs Personnel Association) have developed these courses in order to provide comprehensive and updated training to professionals.

- *Duration: 100 hours*
- *15 editions in different locations in Spain (5 in Madrid, 4 in Andalucía, 3 in Valencia, 2 in Galicia, 1 in Cataluña)*
- Participation of the Spanish Customs Administration staff
- *Over 350 attendees.*

■ Qualification training

These are technical Seminars on topics related to Customs management with the participation of the Spanish Customs Administration staff, i.e:

- Excise duties (analysis, description and application)
- Authorised Economic Operator (AEO)

■ User-tailored courses (in company) on International Trade and Customs Management

Courses tailored to the operation and activities of each operator. To this end, Taric has conducted in-company training, designed specifically for logistics operators, couriers, food and beverage companies, aeronautics, electronics, and even consulting companies, institutions and government agencies.

- *Contents:*
 - Tariff Classification of Goods
 - Origin of Goods

- Customs Valuation
- Customs Procedures
- Taxation in Cross-border Operations
- Authorised Economic Operator (AEO)

– *Recipients:*

- Abbot Laboratories
- Iberia
- Levantina
- FedEx
- Spanish Mail Service (Sociedad Estatal de Correos),
- Spanish Ministry of Health, Social Services and Equality
- Spanish Department of Customs
- etc

■ **Training courses for managing Customs Tariff information and handling foreign trade operations (1992 – at present)**

Training courses for the staff of national Chambers of Commerce in Spain and other Institutions in charge of providing information about foreign trade operations to private companies.

Contents:

- Tariff Classification of Goods
- Origin of Goods
- Customs Valuation
- Customs Management
- Taxation in Cross-border Operations
- Authorised Economic Operator (AEO)

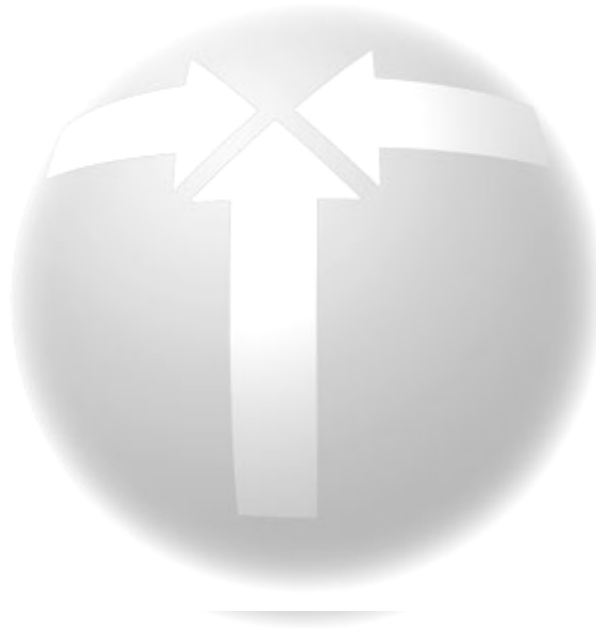
■ **Project: Supply to the Spanish Sub-Directorate General for Foreign Health the contents included in the Information System on Products subject to Border Health Controls (*Sistema de Información de Sanidad Exterior – SISAEX IV*) (2007)**

Taric, S.A. designed and elaborated a database containing products (linked to CN codes) subject to border sanitary control under the competence of *Subdirección General de Sanidad Exterior - SGSE* (Sub-Directorate General for Foreign Health).

Taric, S.A. organized tailored *training courses on customs procedures, tariff classification and knowledge of Community information sources*. The course was specifically designed to meet the needs of the staff of the *Subdirección General de Sanidad Exterior - SGSE*.

- **Seminar on the conditions to access to the EU market for agricultural product addressed to public officials and companies of the Republic of Syria (2005 – Funding: Spanish Cooperation Agency (AECI))**

The Seminar was tailored to answer the specific request of the Syrian Administration and covered both, tariff and non-tariff requirements. The Seminar took place in Damasco with the attendance of around 60 persons.



MAIN CLIENTS
Private Sector

- *Telecommunications and Electronics:* Telefónica–Movistar, Ericsson Network Services, Amper, Hewlett Packard, Fujitsu, Sony, Siemens, Sharp Electrónica, JVC, Televés, IBM, INDRA Sistemas, Canon, Etco-Fersay, ECV, Mitsubishi Electric, etc.
- *Capital goods and Industrial products:* Acerinox, Alumina Española, EADS-CASA, Airbus, Tubacex, Fagor, Mercedes-Benz, Nissan Motor, Renault, SEAT, KIA Motors, Cádiz Electrónica, Industria Turbo Propulsores (ITP), Arcelor-Mittal, Guardian Llodio, Flowserve, Releco, Navantia, Homag, Electro DH, Duro Felguera, BSH Electrodomésticos, Vossloh, Magnetron, Atlantic Copper, Hartmann, John Deere, Propelec, Meccalte, Grupo ESSA, TTI Tubacex, Ingeteam Technology, etc.
- *Pharmaceutical, chemical y petrochemical:* Bayer, Merck, Roche Pharma, Biomerieux, Antibióticos, Glaxo, Kirsch Pharma, Indukern, Siemsgluss, Fertiberia, 3M, Johnson & Johnson, Bristol Myers, CEPESA, Repsol, Petronor, Total, BP, GALP, Omya, Rhodia, Süd-Chemie, IZASA CH-Werfen, Sun Chemical, Lilly, Boehringer Ingelheim, Syngenta, Quimidroga, Lacer, Rehau, Hexcel Composites, Chemetall, Givaudan, Brenntag, CFM Minerales, Fuchs, etc.
- *Foods:* Aceites Borges, Nestlé, Freiremar, ARC Eurobanan, Azucarera del Guadalfeo, Pescatrade, Pescapuerta, Fiesta, Freshuelva, Riberebro-Ayecue, Cargill, Catafruit, Pernod Ricard, Frieslan Foods, SOS Cuétara, Aceites del Sur-COOSUR, etc.
- *Textile-Clothes:* Induyco, Cortefiel, Zara - Inditex, Tapicerías Gancedo, Loewe, Punto Fa, Hergarfil-Holditex, New Caro, Cadena, Gioseppo, Industrial Sedó, Kiabi, Merkal, Camper-Coflusa, Textil Casa Moda, etc.
- *Distribution – Consumer Goods:* Grupo El Corte Inglés, Carrefour, Ikea, Dia, Eroski, Mercadona, Makro, Alcampo, Aldeasa, Dufry, Multiópticas, Adidas, Agfa-Gevaert, Pikolin, Sara Lee, Boys Toys, Mattel, Altadis, Fentoys, Esselte, Essilor-Varilux, Unipapel, BIC Graphic, VIR, Venca, IMC Toys, Wottoline, Chicco, Porcelanosa, Venis, Gama Decor, System Pool, L'Atlantic Colonial, Butech Building Technology, Noken Design, Ceranco, Club Internacional del Libro, etc.
- *International Couriers, Freights, Logistics and Customs Brokers:* DHL, UPS-SCS, SEUR, TNT, Dronas-T2, DSV Logistics, CEVA Freight, Federal Express, Schenker – Spain TIR, Space Cargo, Suardiaz, Erhardt, MAERSK Logistics, TDG Doman, FCC Logística, Acciona Forwarding, Trasmediterranea, Velice Logística, Grupo Bergé, Geodis Wilson, Ibercondor, Lamaignere, Grupo Maresa, Marmedsa, SIT Transportes Internacionales, Mertramar, Paukner Marítima, Provibuques Rontegui, Suflenorsa, Grupo Romeu – TIBA, Total Logistics Services, Asthon Cargo, Cantabriasil, Alvargonzález-Ership, Barnatrans, Integral Transport Service (I.T.S.), Arola Aduanas y Consignaciones, CAYCO, CACESA, MSC, Küne & Ángel, Estellez, Hellmann Worldwide Logistics, Agencia Transhispánica (Transmediterránea), etc.

- *Other sectors: Flamagás, Iberdrola, Unión Fenosa, Ferrovial Agroman, Mitsui, Iberia Líneas Aéreas, Air Europa, PriceWaterhouseCoopers, EIS Marítimo (Eurest), Newrest Group Holding, etc*

MAIN CLIENTS	Public Institutions
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- Spanish Ministry of Finance. State Secretariat of Trade/Directorate-General for Foreign Trade. In the following Departments:
 - Support Unit
 - Public Information Service
 - General Secretariat for Agricultural Products
 - General Secretariat for Industrial Products
 - General Secretariat for Services
 - General Secretariat for Control, Inspection and Standards
 - General Secretariat for Trade Policy EU and GATT
 - General Secretariat for Customs Policy
 - Inspection Centres of Foreign Trade in the provincial delegations
- Spanish Ministry of Health, Social services and Equality
- Spanish Ministry of Finance and Public Administration: Tax Agency/Directorate General of Customs & Excise
- ICEX (Spanish Institute for Foreign Trade)
- Chambers of Commerce: more than 50 Chambers of Commerce (Madrid, Barcelona, Sevilla, Bilbao, Valencia, Santiago, Las Palmas, Cantabria...).
- Czech Trade Promotion Agency
- European Commission
- Sociedad Estatal de Correos, etc.